

**FORM NL-40 - BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS****UNITED INDIA INSURANCE COMPANY LIMITED****BUSINESS ACQUISITION FROM DIFFERENT CHANNELS -QUARTER 2 2018-19**

Rs in Lacs

Sl.No.	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	3460117	187810	3550743	183086	7033218	382717	8295795	379164
2	Corporate Agents-Banks	209247	11954	184723	9244	454523	28502	661000	28811
3	Corporate Agents -Others	9975	1613	16544	1954	20658	3141	35281	4541
4	Brokers	196075	56692	318506	65775	391647	132255	614042	186228
5	Micro Agents	190	3	144	5	281	8	318	12
6	Direct Business	230326	84029	376813	81305	430593	135848	802857	169165
	Total (A)	4105930	342102	4447473	341369	8330920	682470	10409293	767921
1	Referral (B)	0	0	0	0	0	0	0	0
	Others	61422	19068	3180	47	168496	39445	3180	47
	Grand Total	4167352	361170	4450653	341416	8499416	721915	10412473	767968

Note:

1. Premium means amount of premium received from business acquired by the source

2. No of Policies stand for no. of policies sold